

CV

Thomas J. Fuchs

Year Of Birth: 1965, married, 2 children



Education:

- 1993 Studies of **Finance Management** at University of Wales, Bangor (with Fernuniversität Hagen), degree: **MBA**
- 1988 Studies of **Business Administration & Computer Science** at Berufsakademie Villingen-Schwenningen, degree: **Dipl.-Betriebswirt (BA)**
- 1985 High School (Gymnasium), degree: **Abitur**

Employment:

- 2002 planned quit of **begin GmbH, 4FoundersGroup AG and Consulting4Founders GmbH**
- 2001 CEO (Vorstand) of **4FoundersGroup AG**, a Venture Capital Consulting Company and CEO (Geschäftsführer) of **Consulting4Founders GmbH**, 100 % subsidiary, IT-Consulting
- 2000 **Management Buy Out** of begin GmbH, initiating Business Unit Customer Relationship Management and Partnership with SAP AG
- 2000 **General Manager** Germany for Anacomp Inc./ begin GmbH
- 1999 **CEO of begin GmbH**, Sale of begin Holding AG to Anacomp Inc. (an American DMS and IT Company with staff of 2500 people, 450 Mio USD Revenue), initiating Business Unit Customer Relationship Management and Partnership with ONYX Inc.
- 1998 **IPO (Neuer Markt)**, Peter Gessner & Partner GmbH, renamed to **COR AG**, then quit
- 1996 **CEO of Peter Gessner & Partner GmbH** and **CEO** of two Subsidiaries (Sales)
- 1990 Founding of **Peter Gessner & Partner GmbH**, Stuttgart, with five other Partners
- ◆ Manager Marketing and Sales
 - Initiating German Direct Sales, Partner Sales for Switzerland, Austria, Evaluation for USA and Far East
 - ◆ Manager of Business Unit Business Process Management (BPM)
 - Supervising all BPM projects like strategical studies, initial and project studies, business analysis and IT-implementational concepts.
 - Performing ca. 40 projects in Germany, Switzerland, Austria, The Netherlands and France
 - Branches: Life Insurances, Banks, Kredit Card Organisations, Mortgage and Building Societies, other Financial Services
- 1988 **GFM, Gesellschaft Finanzmarketing, subs. of Deutsche Bank AG**
Project Work: Sales Agency Database with Remote Connection to HOST
Project Work: Consulting Program for Sales Support Life Insurances incl. Presentations and Training
Project Work: Optical Archiving with Business Process Management